Select Sector Portfolio

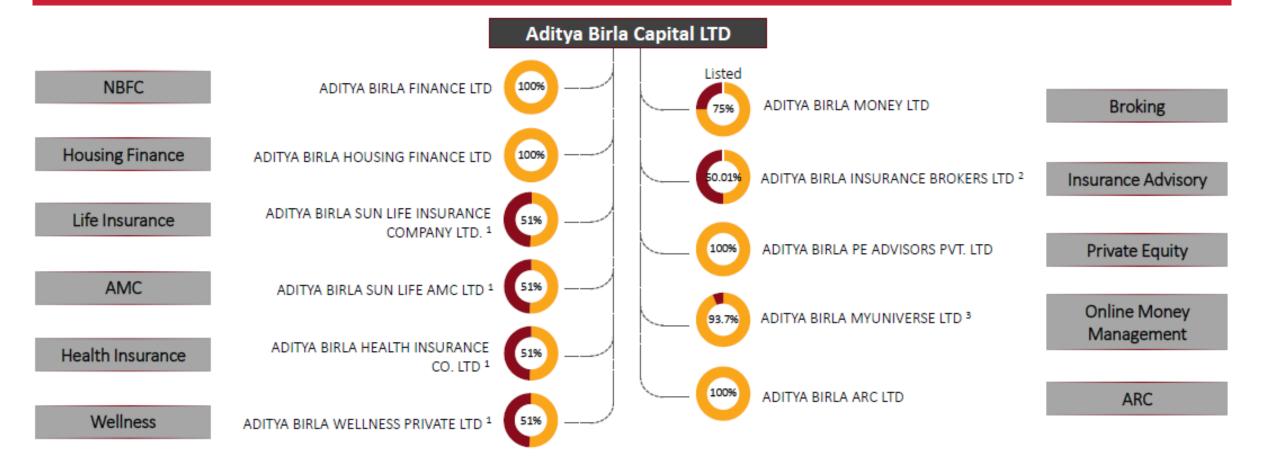
January 2023



PROTECTING INVESTING FINANCING ADVISING

Aditya Birla Capital Limited – A Financial Powerhouse





VISION

To be a leader and role model in a broad based and integrated financial service business

Aditya Birla Sun Life AMC Limited – Portfolio Manager

As on Mar 31, 2018

ABSLAMC: A Joint Venture between two pioneering companies



ADITYA BIRLA GROUP

- ✓ A US \$48.3 bn corporation one of the largest Indian conglomerates with operations in over 36 countries
- A dominant player in many commodity & manufacturing businesses apart from service businesses
- Major presence in Financial Services Mutual Funds, Life Insurance, Wealth Management & Distribution, Security based lending, Infrastructure Finance, General Insurance Advisory, Broking & Private Equity



- ✓ A leading Canadian financial services company
- ✓ AUM CAD \$ 1,445 billion (as on Dec 31, 2021)
- Offering diversified range of risk and financial management products for individuals and corporate
- Large international footprint across continents major presence in North America & Asia

Overview: Aditya Birla Sun Life Asset Management



Heritage

- Founded in 1994, one of the oldest in India
- A JV between Aditya Birla Group & Sun Life Financial Inc since 2001
- Have seen the market evolve across different asset classes over the years
- Driven by client centric product Innovation
- ✓ International presence in Dubai, Singapore and Mauritius.

Market Dominance

- ✓ One of the top AMCs in India with AUM of over 2,75,287 Cr (December 2022)
- Over 7.9 million investor accounts (December 2022)
- ✓ Strengths across different asset classes

Best in Class Management

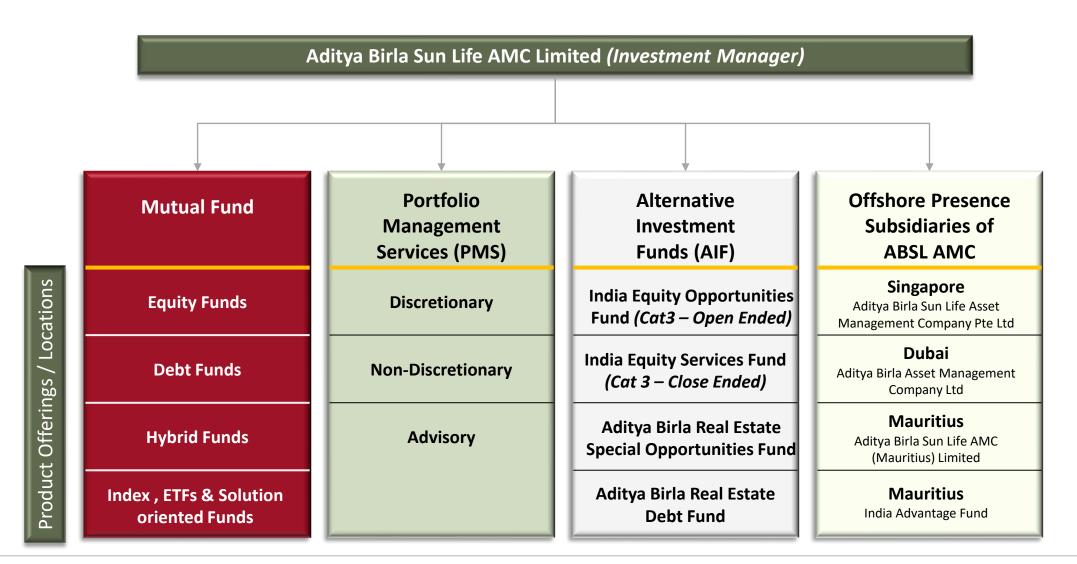
- Offer portfolio management services, alternate & offshore investment solutions to HNI's and Institutions
- Aditya Birla Sun Life Alternate Business manages / advises Rs. 11,586 Cr. of assets (December 2022)
- 10 member dedicated team for Equity and Fixed Income, with a cumulative experience of over 60 yrs over 8 yrs average experience with ABSLAMC
- Disciplined processes driving investment management

Asset Management

> Alternate Business

ABSLAMC – Diversified Investment Experience

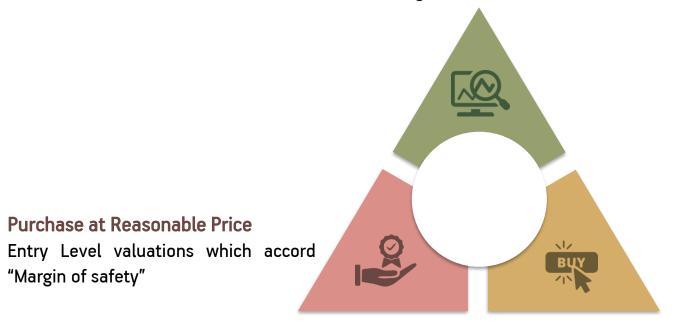






To identify & capitalize upon the prevailing market inefficiencies in a Simple, Timely & Efficient manner

Focus on Businesses With ability & commitment to grow earnings faster than inflation

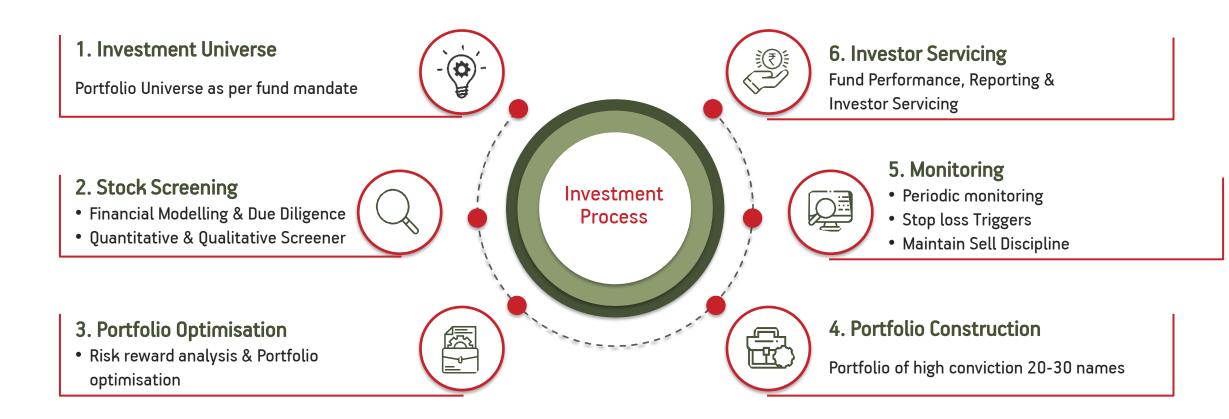


Buy Companies that have

- Large Opportunity Canvas (*scope for nonlinear growth outcomes*)
- Credible Management
- Emphasis on Capital Efficiency
- Superior return ratios

Portfolio Construction Process





Investment Process - Screening & Monitoring



Screening Monitoring **Fundamentals** Return on Equity >15% Net Debt / EBITDA less than 2x Improving margins & Turnover Ratios If loss on stock is higher than Aggregate Portfolio liquidity Stop loss Triggers benchmark on trailing 3 months by more than 30% Valuation Higher EPS Growth, RoCE & Net Debt to EBITDA vs benchmark Large Opportunity Canvas Quarterly Monitoring **Periodic Monitoring** Event Based Triggers Governance Promoter's conduct & Management Integrity High Pledge & Accounting Red Flags **Poor Capital Allocation** Limited Equity Dilution in recent past Maintain Sell Discipline -Weakening Competitive Position Any emerging governance issues Financial Modelling & Due Diligence Visible Earnings CAGR > 15% in medium term Sustained Competitive Advantage led by Unique Value Proposition

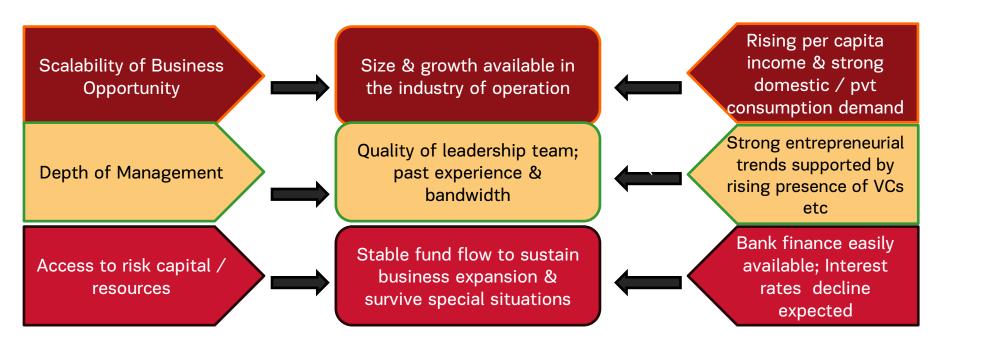
Interaction with investee companies & its ecosystem

Key reasons why Midcap & Smallcap deliver multibagger returns

- 1. They are Under researched
 - ✓ Limited research coverage for this segment compared to large caps by various institutions
 - ✓ Little is known about hidden gems; creating information arbitrage
- 2. They are Under Owned
 - \checkmark Institutional ownership is normally much lower than that of Large caps
 - \checkmark Primarily owned by promoters
 - ✓ Liquidity is limited; creating arbitrage
- 3. They are Under Valued
 - ✓ Because of low awareness levels, investor interest is also low
 - \checkmark Due to lack of demand, lower valuations
 - \checkmark Price tends to be lower than intrinsic value; creating valuation arbitrage



Mid & Smallcaps have the right enabling environment for growth



ADITYA BIRLA

CAPITAL

Faster recovery seen in Mid & Smallcap stocks



Post market crash, historically Mid & Smallcap stocks have seen a faster recovery.

Gap in the trailing 5-year returns

Month/Year	Five-year	Gap	
	Nifty 50	Nifty Smallcap Index	Small vs Large
Jan-18	12.8	19.4	6.6
Jan-19	12.2	14	1.8
Jul-19	7.6	1.8	-5.8
Jan-20	6.3	2.6	-3.7
Apr-20	2.3	-6.2	-8.5
Dec-20	12.0	9.2	-2.8
Mar-21	14.0	11.0	-3.0

Sharp recovery in Mid & Small caps post-Global Financial Crisis (GFC) during Dec'08-Dec'09

Index performance (%)	NIFTY	Midcap 100	Smallcap 100	
Global Financial Crisis 2008-2010				
Dec'07-May'08	(34.2)	(43.1)	(43.3)	
May'08-Nov'08	(31.8)	(36.8)	(54.4)	
Total decline (Dec'07-Nov'08)	(55.1)	(64.0)	(74.1)	
Nov'08-Feb'09	0.3	(4.0)	(3.5)	
Feb'09-May'09	61.0	68.6	87.3	
May'09-Aug'09	4.8	14.3	12.8	
Aug'09-Dec'09	11.6	21.5	14.0	
Total recovery (Nov'08-Dec'09)	88.8	124.6	132.3	
COVID-19 2020				
The sell-off so far	(35.4)	(38.7)	(45.8)	
More damage in store or a Recovery?	?	?	?	
	Source: Bloomberg; Edelweiss research			

Source -MOSL, Bloomberg



Did you know India's	Company
Leader in the synthetic leather industry supplying to footwear & PV companies	Mayur Uniquoters
Market leader in automotive lighting industry with ~35% consol. market share	Lumax Industries
Leading diagnostics company in West & South India	Metropolis
One of the largest Indian manufacturers of specialty fluorochemicals	Navin Flourine
Leading footwear player in India with around 15% market share in a highly unorganised industry	Bata

Though many midcap companies are not huge in size, they have competitive advantage & market leadership in subsectors



Focus on Long Term Wealth Creation

Investment Objective/ Philosophy

Focus on sectors with strong operating dynamics and growth visibility

*Concentrate on sectors that grow faster than GDP

* Core to the India growth story

Buy Recurring Winners – Industries

* With strong operating dynamics

* Which have consistently thrown up winning stocks over the past 10 yrs

Wealth Creation Approach

Own High-Quality businesses with consistent * Industry operating dynamics growth/returns profile

* Companies with Scalability and Resilience

* Benchmark-agnostic

* Concentrated Portfolio ~ 25-30 stocks

Value drivers

- - * Sustainable ROEs/ROCEs
 - * Sustainable earnings growth
 - * High quality franchise, product, service
- * Superior management team
- * Attractive valuations

4 Pillars of our Investment Process – A Blend of Top Down and Bottom Up factors

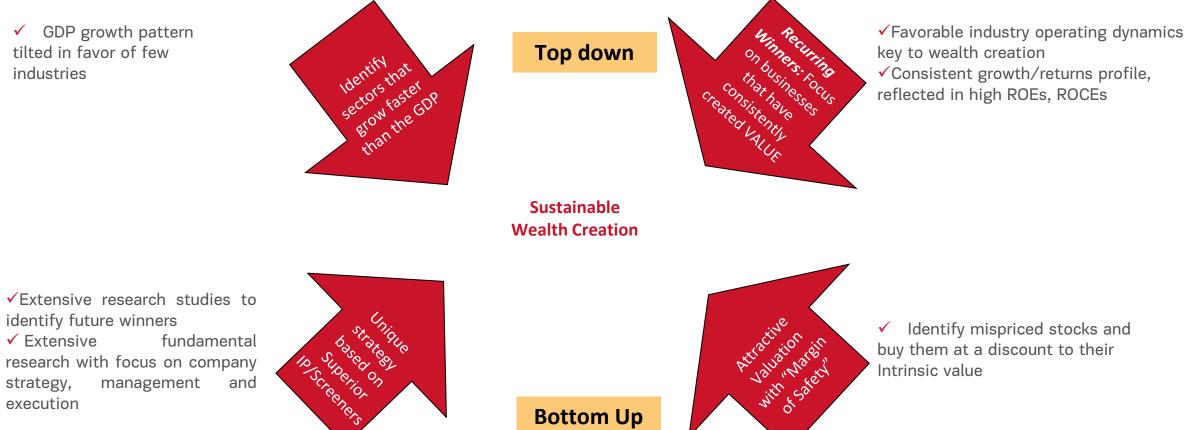


GDP growth pattern \checkmark tilted in favor of few industries

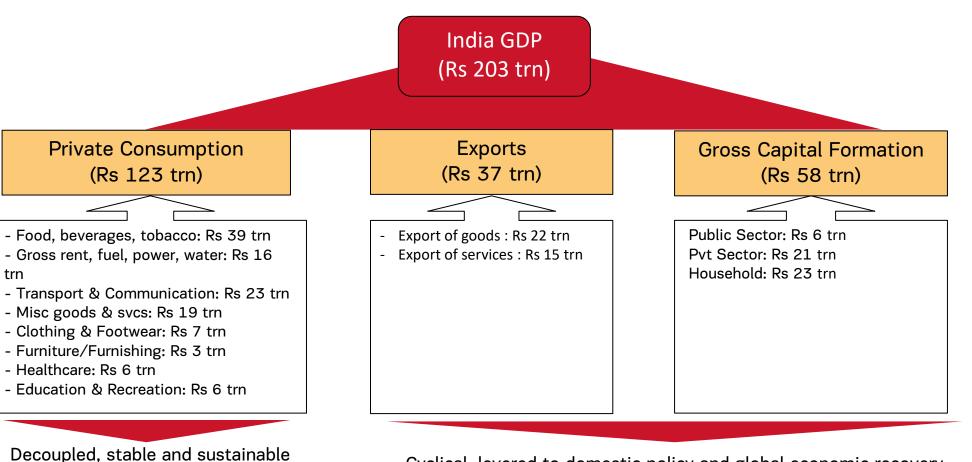
✓ Fxtensive

strategy,

execution



Pillar 1: GDP growth patterns favor some sectors more



Cyclical, levered to domestic policy and global economic recovery

returns over long term

14

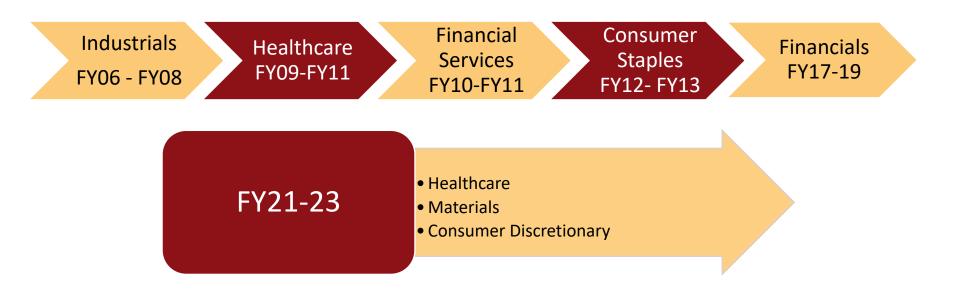
ADITYA BIRLA

CAPITAL

Source: MOSPI, Nominal GDP data for FY2019-20

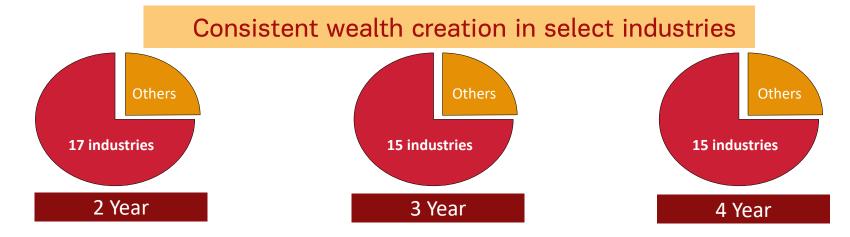


- ✓ Sectors that grow faster than GDP provide an opportunity in the stock markets
- Our analysis of the GDP growth and sectoral growth trends have shown that the sectors which outpace the GDP growth over cycles generate significant out performance versus the benchmark
- ✓ Our focus would be on sectors with strong growth visibility over the next 2-3 years



Pillar 2: Recurring Winners





- Our "Recurring Winners" study across 61 industries suggest that in Indian context, 75% of the consistently performing companies in the last decade belonged to only 15 industries
- The study evaluates the consistent winners in light of its Industry dynamics such as Competitive Intensity and Long-term Growth Prospects
- Companies with superior management and strong business models require support of favorable industry operating dynamics to consistently generate superior value and returns
- In our investment strategy, focus is more on industries with lower competitive intensity that are more direct beneficiaries of consumer spending, who enjoy stable growth, and are less vulnerable
- **Top 5 RWP Industries** include Commercial Banks, Pharmaceuticals, IT Services, Capital Goods, & FMCG



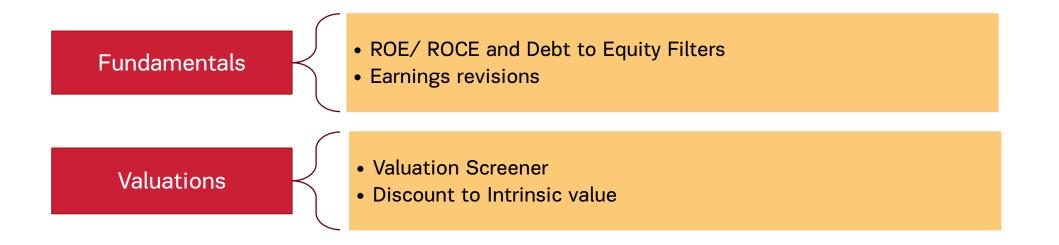
Industry dynamics is key to capturing value

- Research over the long term proves that shareholder wealth creation is mainly determined by strong operating dynamics such as competition levels, ease of entry by new players, bargaining power of buyers/suppliers etc.
- ✓ Value Creation & Retention happens in fewer industries over longer horizon
- ✓ The effect of these dynamics is visible in sustainable ROE and ROIC

Commercial Banks	 Entry barriers in the form of licenses Very limited customer bargaining power 			
Pharmaceuticals	 Large and growing addressable market Entry barriers in form of size, capital needs, regulations, research capabilities 			
IT Services	 Entry barriers in Fortune 500 space Limited supplier power in terms of salary costs – arbitrage 			
Capital Goods	 Large & growing addressable market Strong and large balance sheets acting as performance anchors 			
FMCG	 Brand franchise and distribution scale driven entry barriers Ingrained sustainability, healthy margins & return ratios 			

Pillar 3: Effective Screeners backed by fundamental research

- **Extensive fundamental research** undertaken to identify future winners that create superior and sustained value
- Comprehensive alert systems created and maintained to track industry wise valuations of each company
- Practice value investing by building models that enable identifying growth industries and businesses at attractive valuations – in line with our investment strategy





Bottom-up Fundamental Research adds conviction

- Extensive fundamental research undertaken on the Filtered candidates to identify potential portfolio companies
- Ensure that the team meets the management before forming a view on the company
- ✓ Track sector developments, meet industry participants across value chains to discern changing trends
- ✓ Focus on understanding company strategy, management and execution

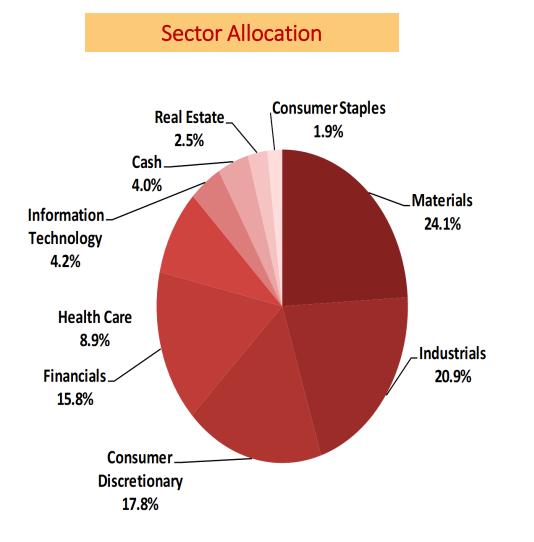


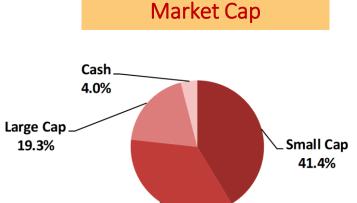


- Medium and long term mispricing in equities persists market gives us enough opportunities to buy quality growth stocks at a discount to their intrinsic value
- Proprietary screeners enable discovery of these stocks and companies that will create value which are still significantly under-valued
- Emphasis is on entry price and we invest in a company only if we have a visibility of a minimum threshold return and thorough assessment of limited down-side
- Long term mispricing is discovered through analysis of fundamental parameters and ratios

Model Portfolio structuring







Mid Cap____ 35.3%

Investment Style

	Growth	Blend	Value
Large Cap			
Mid & Small			

Market Cap Categorization as per Average Market Capitalization of listed companies during the six months ended December 31, 2022. Source : AMFI

Current Model Portfolio



Portfolio vs. Benchmark (Higher Growth/ROEs with low leverage)

PE (x)	FY22A	FY23E	FY24E	Prem/Disc to benchmark (FY24E)	
SSP	28.8	25.1	20.6		
NIFTY MIDCAP 100	23.4	27.8	21.4	-3.7%	
NIFTY 500	23.6	23.1	19.0		

ROE (%)	FY22A	FY23E	FY24E	Prem/Disc to benchmark (FY24E)
SSP	9.8%	17.8%	19.6%	
NIFTY MIDCAP 100	13.0%	10.5%	10.5%	86.5%
NIFTY 500	14.8%	14.1%	13.5%	

EPS growth (%)	FY22A	FY23E	FY24E	Prem/Disc to benchmark (FY24E)
SSP	20.0%	12.1%	22.0%	
NIFTY MIDCAP 100	22.4%	-14.0%	30.0%	-26.6%
NIFTY 500	22.8%	2.1%	21.8%	

Net Debt to Equity* (%)	FY 22	Prem/Disc to benchmark		
SSP	8.9%			
NIFTY MIDCAP 100	13.4%	-33.9%		
NIFTY 500	7.0%			

Top 10 Holdings & Weights

Top 10 Portfolio Holdings	% of Net Assets
ICICI Bank Ltd	5.2%
ION EXCHANGE INDIA LTD	4.5%
Federal Bank Ltd	4.5%
Persistent Systems Ltd	4.2%
Lumax Industries Ltd	4.0%
IIFL Wealth Management Limited	3.8%
PI Industries Ltd	3.8%
Dalmia Bharat Limited	3.5%
Page Industries Ltd	3.4%
Polycab India Ltd.	3.3%

* Financials excluded in calculation of D/E

Source: All ratios are based on Bloomberg consensus estimates.

Note: Premium/Discount to benchmark Nifty Midcap 100 is listed for the period FY23E.



	Absolute					CAGR			
Returns (%)	1 month	3 month	6 month	1 year	2 year	3 year	5 Year	8 Year	Since Inception (06/10/2009)
Select Sector Portfolio	-3.8%	0.7%	16.8%	3.7%	26.0%	22.1%	7.0%	11.9%	15.2%
Nifty Midcap 100 (benchmark)	-1.7%	2.7%	19.1%	3.5%	23.0%	22.6%	8.3%	12.2%	12.5%
Nifty Smallcap 100	-2.5%	3.1%	15.2%	-13.8%	17.2%	18.6%	1.4%	8.1%	8.9%

Disclaimer :

Past performance of any product does not indicate its future performance. The returns of investment approaches are calculated using TWRR method and considers all inflows and outflows and market value of entire portfolio for computation of performance. It is calculated net of all expenses and fees. Investment approach level performance reported above is not verified by SEBI.



Case Studies

Aditya Birla Sun Life AMC Limited – Portfolio Manager

JK Cement Ltd



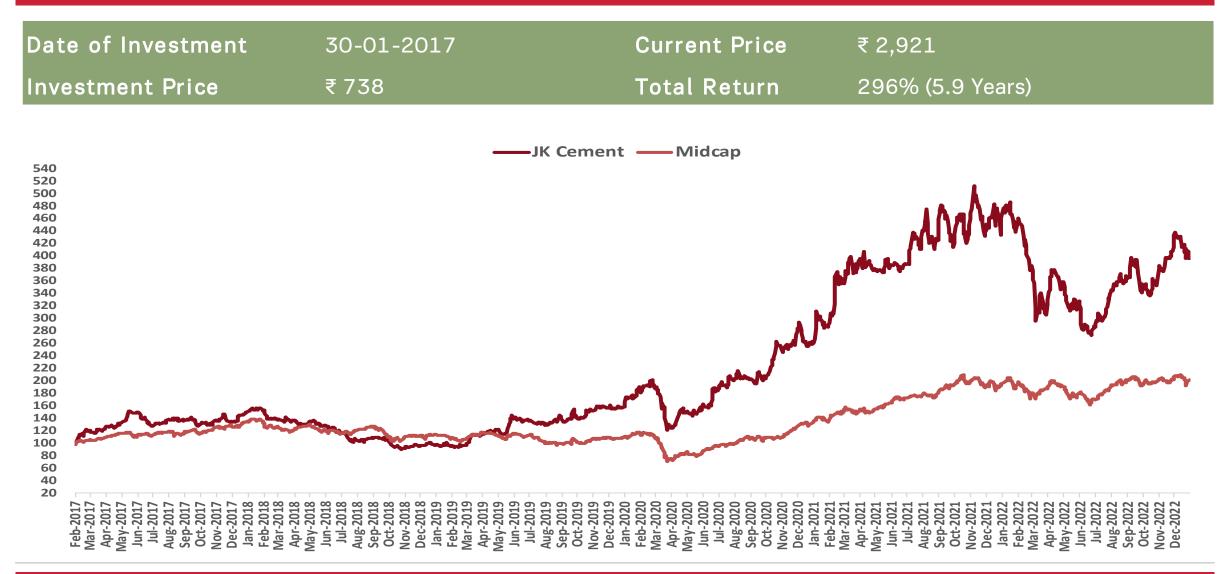
Industry: Materials

- Background- J.K. Cement Ltd is an affiliate of the multi-disciplinary industrial conglomerate J.K. Organization which is in the business of white cement and wall putty production.
- ✓ Current price/Current Market Cap : Rs 2,921 / Rs. 22,562 Crs (as of December 31, 2022)
- ✓ Price/Market Cap (at the time of purchase): Rs. 738/ Rs. 7,471 Crs

Materials: An RWP Industry	 Materials industry is amongst the top 15 outperforming industries in India. Positive operating dynamics – Cement is an essential material for infrastructure building & with the government's initiatives on low cost housing, industry entry barriers in terms of capex requirements, pick up in demand due to good monsoon & improving rural economy bode well for Cement industry.
Use of Proprietary screeners	• Captured by Proprietary screener (ANR)
Fundamental Evaluation	 JK Cement is one among only two white cement companies in India & has a market share above 42% in India. It is also the second-largest producer of wall putty in the country with annual installed capacity of 700,000 tn. There is a steady deleveraging as the capex rate is slowing down & its UAE operations are being ramped up. Industry clinker utilization rates are expected to rise especially in North India.
Valuations	• Currently trades 22Xat P/E FY 23.

JK Cement Ltd





Aditya Birla Sun Life AMC Limited – Portfolio Manager

Note: Stock and Index rebased to the date of first purchase / As on December 31, 2022/ Source: Bloomberg

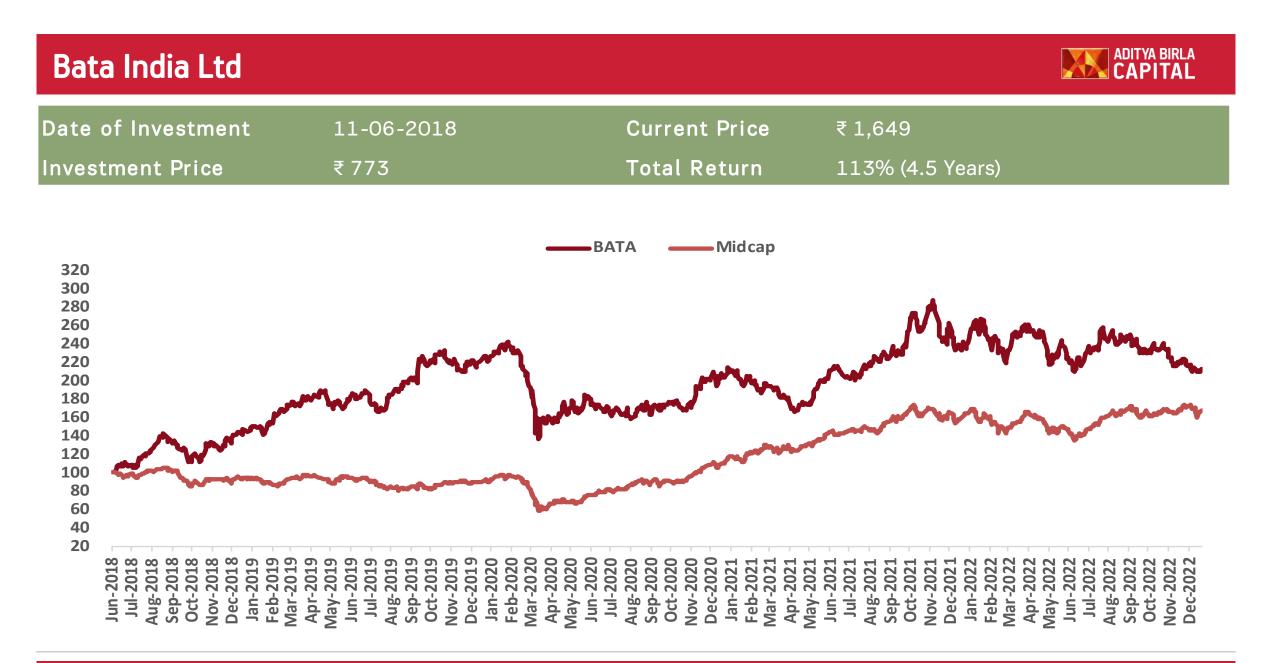
Bata India Ltd



Industry: Textiles, Apparel & Luxury Goods

- Background Bata India Limited is a manufacturer of a wide range of leather, rubber/canvas and plastic footwear products. The Company also manufactures sports apparel and leather accessories. Bata India sells its products through its chain of company owned retail stores in India, & also exports to the USA, United Kingdom, Europe, the Middle East and the Far East.
- ✓ Current price/Current Market Cap : Rs 1,649 / Rs. 21,196 Crs (as of December 31, 2022)
- ✓ Price/Market Cap (at the time of purchase): Rs. 761/ Rs 12,002 Crs

Textiles, Apparel & Luxury Goods : An RWP Industry	 Textiles, Apparel & Luxury Goods industry is amongst the top 15 outperforming industries in India. Positive operating dynamics- Increase in disposable income and brand awareness is expected to push the demand for apparels in Tier 1 and Tier 2 cities.
Use of Proprietary screeners	• Strong ROE of 15% FY 22
Fundamental Evaluation	 Sustainable growth trajectory on the back of its leadership position in largely fragmented India's footwear market, diverse presence, renewed focus on innovative offerings and product offerings across the value segment Healthy balance sheet with robust cash and a debt free status. Besides adding new stores, Bata is redesigning its existing store model with specific focus on categories such as sports, youth and women. Aims to be a \$1-billion company over the next five years. It has chalked out aggressive expansion plans mainly in Tier II and Tier III cities. It has identified 435 small cities to expand its retail footprint via franchisee route.
Valuations	• Currently trades at 41x P/E FY23.



Aditya Birla Sun Life AMC Limited – Portfolio Manager

Note: Stock and Index rebased to the date of first purchase / As on December 31, 2022/ Source: Bloomberg

PI Industries Ltd



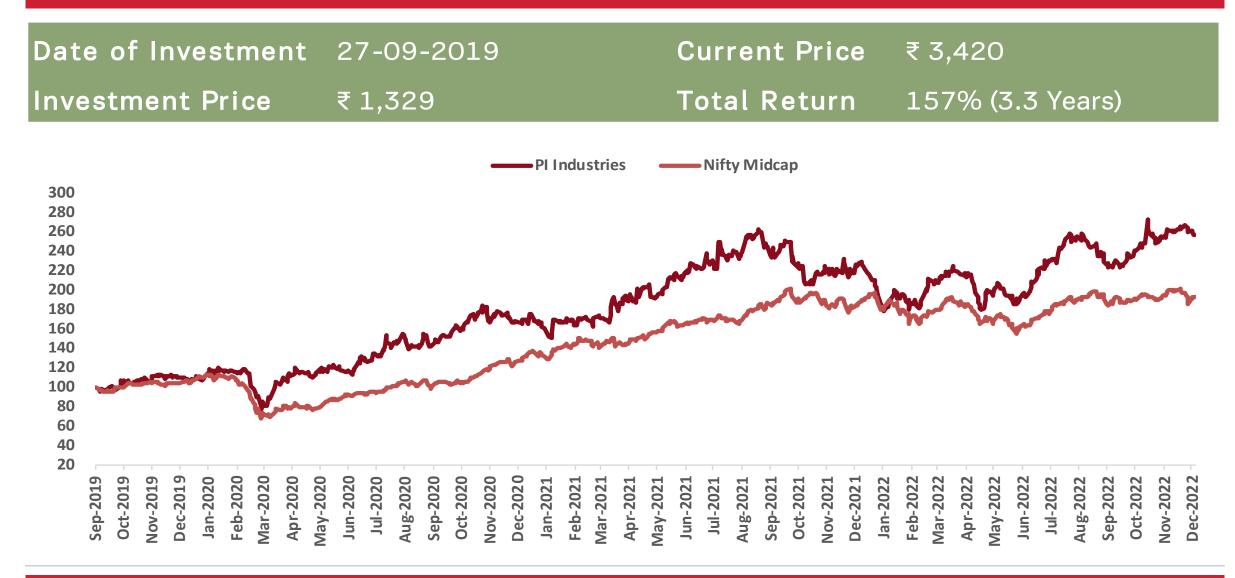
Industry: Chemical

- Background PI Industries Limited manufactures agricultural and fine chemicals, and polymers. The Company produces fine chemicals, crop protection, plant nutrients, and seeds, and engineering plastics for use in the automobile, electrical, and home appliances industries.
- ✓ Current price/Current Market Cap : Rs 3,420 / Rs. 51,886 Crs (as of December 31, 2022)
- ✓ Price/Market Cap (at the time of purchase): Rs 1,329/ Rs. 17,393 Crs

Chemical: An RWP Industry	 Chemical industry is amongst the top 15 outperforming industries in India. Positive operating dynamics – Increasing use of agricultural chemicals for crop protection, Improving rural income bode well for the agro chemical industry
Use of Proprietary screeners	• Captured by Proprietary screener (ANR)
Fundamental Evaluation	 •PI is one of the best plays on agrochemicals industry with ~95% of revenue is tied to patented molecules and backed by firm order book of \$1.35bn. The domestic formulation is on growth trajectory on back of strong launch pipeline of in-licensing products and ramp up of existing portfolio. •PI Industries has emerged as leading contract research and manufacturing services (CSM) player in the agrochemical space on back of its R&D strength, respect for IPR and strong execution record. •We expect improvement in PI's EBITDA margin driven by rising CSM share and operating leverage.
Valuations	• Currently trades at 39x P/E FY23

PI Industries Ltd





Aditya Birla Sun Life AMC Limited – Portfolio Manager

Note: Stock and Index rebased to the date of first purchase / As on December 31, 2022/ Source: Bloomberg

SSP – Portfolio Construct



Portfolio Name	Select Sector Portfolio
Structure	Discretionary PMS
Nature	Open ended
Market cap	Mid & Small Cap
Investment Approach	The portfolio invests or proposes to invest in listed equity & equity related instruments with the aim of generating long term capital appreciation & income in the form of dividends. It can also invest in money market instruments & units of mutual fund. Features of the companies can include high quality with consistency in growth, high ROE, low leverage & high potential for growth. It is predominantly a Small & Midcap oriented portfolio. Stock selection is done through a combination of 'Bottom up' approach i.e. analyzing the fundamental attributes of the company & competition & 'Top down' approach i.e. analyzing the macro economic factors & industry growth characteristics.
No of stocks	25-30
Investment Manager	Aditya Birla Sun Life AMC Limited (ABSLAMC)
Benchmark	Nifty Midcap 100
Portfolio Manager(s)	Sameer Narayan, Dhaval Mehta
Tenure	Minimum 3 years
Minimum Investment	Rs. 50 lakhs
Management fee	2.5% per annum (Exclusive of Taxes)
Performance fee	Nil
Operating expenses	Please refer to Appendix A- Client Fee Schedule

Leadership Team





A Balasubramanian, MD & CEO

- A Balasubramanian has over 29 years' experience in the Mutual Fund Industry and has been with ABSLAMC since inception. Previously worked with GIC Mutual Fund. Currently, he is on the Board of Governors of SEBI established National Institute of Securities Markets (NISM).
- He has done Diploma in Financial Management, AMP from IIM, Bangalore, MBA from GlobalNxt University, Malaysia, Advanced Management Programme from Harvard University.



Anil Shyam, Head- Alternate Business & ETF

- Anil Shyam is Head of Alternate Business at Aditya Birla Sun Life AMC Limited. He has over two decades of experience and has been associated with the organisation since October 2007.
- He has previously worked at AK Capital Services Limited, Cholamandalam AMC Limited, JM Financial Asset Management Private Limited and at ICICI Prudential AMC Limited.
- He holds a Bachelor's Degree in commerce and Master's Degree in Finance & Control from Himachal Pradesh University, Shimla.



Sameer Narayan, Head – Alternate Investment Equity

- Has 25+ years of experience in Indian Equity markets with significant alpha generation track record over longer time periods.
- Prior to joining ABSLAMC, he was Head PMS at Invesco Asset Management (India) Private Limited. He managed segregated mandates across both growth (Caterpillar) & value (RISE & DAWN) strategies. Prior to Invesco, he set up the Adani Family Office in Sep 2011. He began his buy-side career with BNP Paribas Asset Mgmt in 2006 where he advised offshore mandates. He has had varied sell-side experience through his stints at SSKI, Enam Securities & Motilal Oswal.
- Sameer holds Master in Management Studies (MMS) from Narsee Monjee Institute of Management Studies, Mumbai and B.E. degree with specialization in Production Engineering.



Dhaval Mehta, Portfolio Manager (Equity)

- Has 9+ years of experience in equity research and portfolio management. Dhaval's main domain expertise is in Consumer Staples & Discretionary, Retail, Building Material, Cement and Media sector.
- Prior to joining ABSLAMC, Dhaval worked with ASK Investment Managers as Portfolio Manager. At ASK, he used to manage assets over \$200mn and have delivered stellar performance across investment cycles. Prior to ASK, he has worked with Emkay Global Financial Services, Ventura Securities and Infosys.
- Dhaval is an MBA from Narsee Monjee Institute of Management Studies Mumbai and have done its Bachelor of Engineering from D.J Sanghvi College of Engineering Mumbai.

Salvin Shah – Portfolio Manager (Equities)

- Has 9+ years in Portfolio Management and Equity Research, Salvin has extensive experience in managing Indian Equities. His endeavor is to maximize returns for the investors while keeping an eye on portfolio risk. He has been successful at identifying themes and stocks at a very early stage which has resulted in multi-bagger returns for the investors.
- Prior to joining ABSLAMC, he worked with Sanctum Wealth Management as Co-fund Manager in their PMS business. Before Sanctum, Salvin was a part of equity research team at Edelweiss Securities and Athena Investment Management.
- He is a member of Institute of Chartered Accountants of India (ICAI) and a commerce graduate from Mumbai University.



Risk Factors & Disclaimers

ADITYA BIRLA CAPITAL

Risk Factors associated with investments in Equity & Equity related securities:

- Risk arising from the investment objective, investment strategy, asset allocation and quant model risk:
- Market risk, political and geopolitical risk and risk arising from changing business dynamics, which may affect portfolio returns. At times, portfolios of individual clients may be concentrated in certain companies/industries. The performance of the portfolios would depend on the performance of such companies / industries / sectors of the economy.
- The portfolio proposes to invest in equity and equity related securities. Equity and Equity related securities by nature are volatile and prone to price fluctuations on a daily basis due to both macro and micro factors.
- The value of the portfolio will fluctuate as the daily prices of the individual securities in which they invest fluctuate and may be worth more or less than its original cost, at a given point in time.
- In respect of investments in equity and equity-related instruments, there may be risks associated with trading volumes, settlement periods and transfer procedures that may restrict liquidity of investments in equity and equity related securities.
- The value of the portfolio may be affected generally by factors affecting securities markets, such as price and volume volatility in the capital markets, interest rates, currency exchange rates, changes in policies of the Government, taxation laws or policies of any appropriate authority and other political and economic developments and closure of stock exchanges which may have an adverse bearing on individual securities, a specific sector or all sectors including equity and debt markets.
- Within the regulatory limits applicable at any point in time, the Portfolio Manager may choose to invest in unlisted securities that offer attractive yields. Securities, which are not quoted on the stock exchanges, are inherently illiquid in nature and carry a larger amount of liquidity risk, in comparison to securities that are listed on the exchanges or offer other exit options to the investor, including a put option. This may however increase the risk of the portfolio. The liquidity and valuation of the portfolio's investments due to their holdings of unlisted securities may be affected if they have to be sold prior to their target date of disinvestments
- Investment made in unlisted equity or equity-related securities may only be realizable upon listing of these securities. Settlement problems could cause the portfolio to miss certain investment opportunities.
- Investors may note that Portfolio Manager's investment decisions may not always be profitable, as actual market movements may be at variance with anticipated trends.
- Though the constituent stocks of most indices are typically liquid, liquidity differs across stocks. Due to the heterogeneity in liquidity in the capital market segment, trades on this segment may not get implemented instantly.
- The portfolio may have higher concentration towards a particular stock or sector, at a given point in time. Any change in government policy or any other adverse development with respect to such a stock or the sector, may adversely affect the value of the portfolio.
- The Portfolio Manager does not intend to invest in foreign securities.
- The Portfolio Manager does not intend to engage in short selling or stock lending.
- The portfolio also proposes to invest in derivative instruments. However, the portfolio manager does not intend to write options. The Portfolio manager intends to use exchange traded derivatives as a hedging tool & does not intend to take any naked positions. Nevertheless, trading in derivatives market has risks and issues concerning the use of derivatives that investor should understand. Derivative products are specialized instruments that require investment techniques and risk analysis different from those associated with stocks and bonds.

Risk Factors & Disclaimers



- Derivative products are leveraged instruments and can provide disproportionate gains as well as disproportionate losses to the investor. Even a small price movement in the underlying security could have a large impact on their value. Execution of such strategies depends upon the ability of the Portfolio Manager to identify such opportunities. Identification and execution of such strategies to be persuaded by the Portfolio Manager involve uncertainty and decision of the Portfolio Manager may not always be profitable. No assurance can be given that the Portfolio Manager shall be able to identify or execute such strategies.
- The risks associated with the use of derivatives are different from or possibly greater than, the risk associated with investing directly in securities and other traditional investments. As and when the product trades in the derivatives market there are risk factors and issues concerning the use of derivatives that investors should understand. Derivative products are specialized instruments that require investment techniques and risk analysis different from those associated with stocks and bonds. The use of a derivative requires an understanding not only of the underlying instrument but also of the derivative itself.
- Derivatives require the maintenance of adequate controls to monitor the transactions entered into, the ability to assess the risk that a derivative adds to the portfolio and the ability to forecast price or interest rate movements correctly. There is a possibility that loss may be sustained by the portfolio as a result of the failure of another party (usually referred as the "counter party") to comply with the terms of the derivatives contract. Other risks in using derivatives include the risk of mispricing or improper valuation of derivatives and the inability of derivatives to correlate perfectly with underlying assets, rates and indices. Thus, derivatives are highly leveraged instruments. Even a small price movement in the underlying security could have a large impact on their value.
- The use of a derivative requires an understanding not only of the underlying instrument but also of the derivative itself. Derivatives require the maintenance of adequate controls to monitor transactions entered into, the ability to assess the risk that a derivative adds to the portfolio and the ability to forecast price or interest rate movements correctly. There is a possibility that loss may be sustained by the portfolio as a result of the failure of another party (usually referred as the "counter party") to comply with the terms of the derivatives contract. Derivative trades involve execution risks, whereby the rates seen on the screen may not be the rate at which ultimate execution takes place. The options buyer's risk is limited to the premium paid, while the risk of an options writer is unlimited. However, the gains of an options writer are limited to the premiums earned. The writer of a put option bears the risk of loss if the value of the underlying asset declines below the exercise price. The writer of a call option bears a risk of loss if the value of the underlying asset increases above the exercise price. Investments in index futures face the same risk as the investments in a portfolio of shares representing an index. The extent of loss is the same as in the underlying stocks. Risk of loss in trading futures contracts can be substantial, because of the low margin deposits required, the extremely high degree of leverage involved in futures pricing and potential high volatility of the futures markets.
- The derivatives market in India is nascent and does not have the volumes that may be seen in other developed markets, which may result in volatility in the values. The Portfolio Manager may, from time to time, invest any un-deployed funds in Liquid Portfolio of PMS or in money market instruments. Though the portfolio of liquid funds comprises of short-term deposits, government securities and money market instruments, they cannot be considered as totally risk free. This is because liquidity patterns and short term interest rates of the government change, sometimes on a daily basis, thereby making the fund susceptible. Liquid Portfolio returns are not guaranteed and it entirely depends on market movements.
- Disclaimer: The views expressed above are the views of the Fund Managers of Select Sector Portfolio. They should not be construed as investment advice.
- Investments in securities are subject to market risks and there can be no assurance or guarantee that the objectives of the Product will be achieved. Past performance may or may not be sustained in future.
- Regulatory Disclosure: All investors have the option to invest directly with ABSLAMC-Portfolio Manager



To get in touch with your nearest PMS Relationship Contact Cell, visit

https://mutualfund.adityabirlacapital.com/investor-solution-portfolio-management-service

or

mail us at <u>care.pms@adityabirlacapital.com</u> Reach us at our dedicated PMS toll free No: 1800 270 7000

Aditya Birla Sun Life Portfolio Management Services is a division of Aditya Birla Sun Life AMC Limited CIN no. U65991MH1994PLC080811; Website: <u>https://mutualfund.adityabirlacapital.com/</u> One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400 013. Tel: 4356 8000. Fax: 4356 8110 / 8111

PROTECTING INVESTING FINANCING ADVISING